Why Inflectra?

We Believe Quality Should Be At The Core, Do You?

inflectra®

When A Single Point Of Failure Is Not An Option

Inflectra Helps You Deliver Quality Software, Faster and with Lower Risk

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Inflectra Helps You Deliver Measurable Quality Fast!

Only 16% of software development projects are completed on time and within budget.

Product Managers

52%
of time spent on un-planned "fire-fighting" activities

60%
of businesses lack a plan to enhance their PM process

39%
of managers that worry about missing launch date

Quality Assurance

40%
of software budget spent on Quality Assurance

39%
of software projects fail due to poor requirements gathering

67%
of customers cite "bad experience" with products as their churn reason

Software Testing

5%
of companies carry out fully automated testing internally

24%
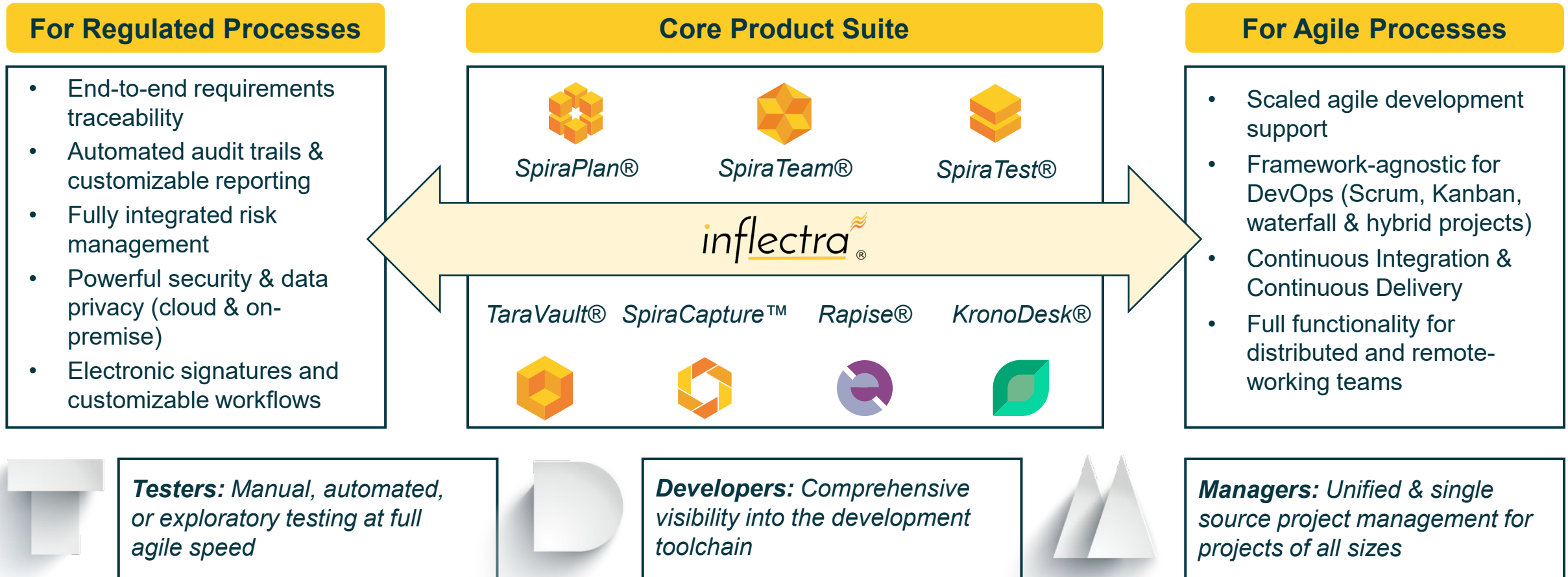of companies saw ROI uplift from automated testing

35%
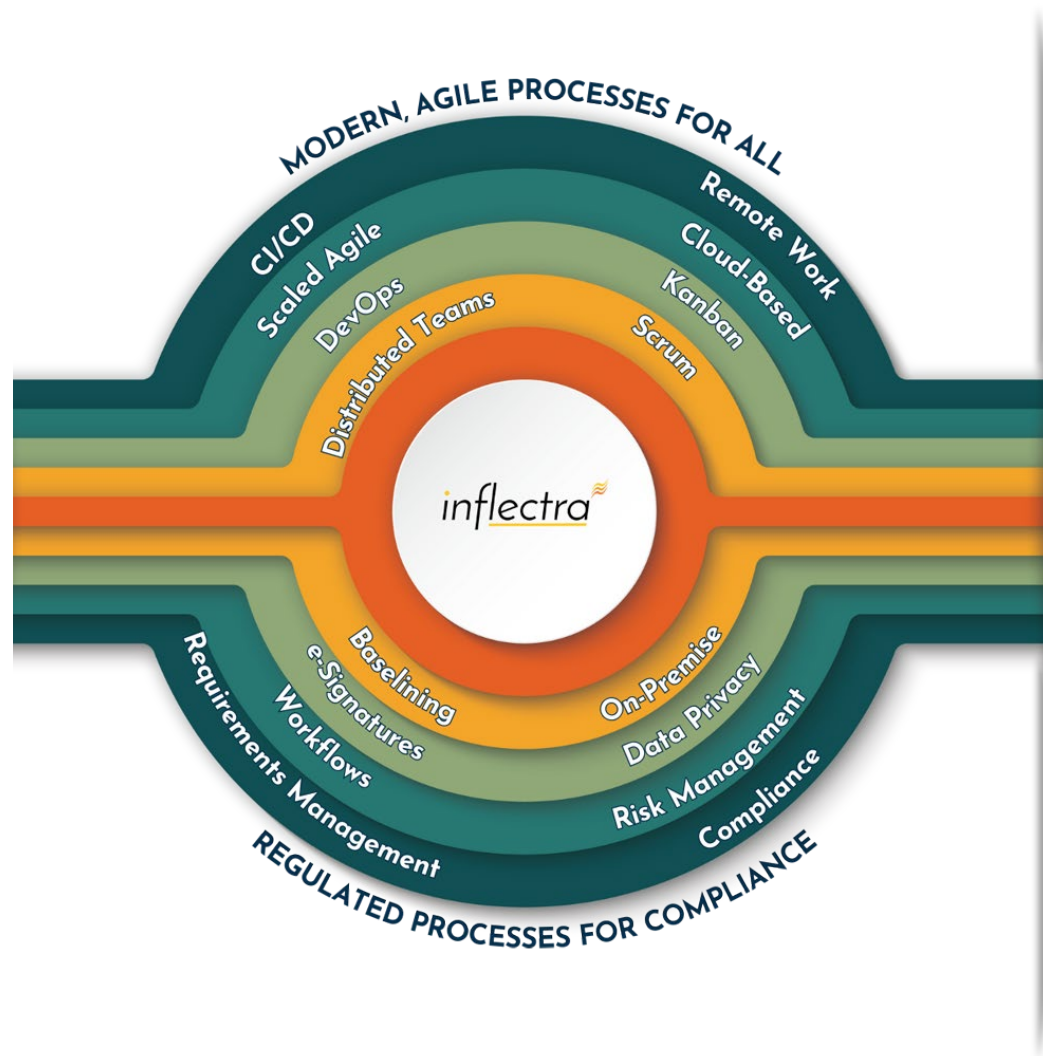of companies use non-testers for software testing

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How Are We Different?

We have a fundamentally different approach to other companies

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Delivering Mission-Critical Software Without Sacrificing Agility or Compliance

For Regulated Processes

- End-to-end requirements traceability
- Automated audit trails & customizable reporting
- Fully integrated risk management
- Powerful security & data privacy (cloud & on-premise)
- Electronic signatures and customizable workflows

Core Product Suite

SpiraPlan® **SpiraTeam®** **SpiraTest®**

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TaraVault® *SpiraCapture™* *Rapise®* *KronoDesk®*

For Agile Processes

- Scaled agile development support
- Framework-agnostic for DevOps (Scrum, Kanban, waterfall & hybrid projects)
- Continuous Integration & Continuous Delivery
- Full functionality for distributed and remote-working teams

Testers: *Manual, automated, or exploratory testing at full agile speed*

Developers: *Comprehensive visibility into the development toolchain*

Managers: *Unified & single source project management for projects of all sizes*

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Delivering Value With Quality at its Core

MODERN, AGILE PROCESSES FOR ALL

CI/CD · Scaled Agile · DevOps · Distributed Teams · Remote Work · Cloud-Based · Kanban · Scrum

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Requirements Management · Workflows · e-Signatures · Baselining · On-Premise · Data Privacy · Risk Management · Compliance

REGULATED PROCESSES FOR COMPLIANCE

70%
Lower Cost

Ability to consolidate multiple tools across the application lifecycle, creating opportunities to reduce costs and scale down the number of applications in which teams are required to use, maintain, and learn

80%
More Coverage

Achieve more test coverage and deliver high-quality software effortlessly, enabling code-free test automation and accelerated processes in relation to competitors, freeing up time for other essential or mission critical tasks

30%
More Efficiency

Streamlines workflows across project and risk management, scaled agile, DevOps, and test automation providing the ability to identify and bridge the gap between areas of inefficiencies

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Our Unique Value Proposition

- Easy learning curve, fast deployment
- Easy and intuitive
- Extensive partner support
- Seamless migration/Import
- Same day support
- Dedicated success manager

Efficient

Innovative

- Generative AI leader
- Customer-driven roadmap
- Industry-specific features
- InflectraCon thought leadership platform
- Peer-to-peer knowledge sharing community

- Affordable concurrent license
- No hidden extra costs
- Unlimited named users, storage, API calls, projects
- Flexible scale-up/down
- 30-day free trials
- Available on AWS Marketplace

Economical

Effective

- Integrated platform
- Fully customizable
- Built for multiple personas
- Powerful reporting features
- Integration hub for other tools
- SpiraApps tailored to your process and workflow

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Our Core Values

Built for Customers not Wall Street

Building great software for customers, not chasing the latest fad. Your feedback and ideas are directly incorporated into the product roadmap.

Supported by Experts

The engineering experts who built the software directly support customers and solve their problems

Family and Life Flexibility
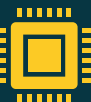
Long-term Team enjoy unlimited vacation, flexible hours and other benefits. Low staff turnover benefits customers with knowledgeable support and assistance year after year.

Continuous Community Enablement

Invests in Knowledge Sharing, University Students, Career second acts of employees and sponsorships of various meet ups and events that focus on technology quality

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A Complete, Out of The Box Solution

	inflectra	ATLASSIAN	Microsoft	Tricentis	Jama software
Test Management	●	◑	◔	●	◔
Requirements Management	●	◑	◑	◑	●
Program Management	●	◔	◑	◑	◑
Automated Testing	●	◑	◔	●	◔
Risk Management	●	◔	◔	◔	◑

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Extensive Suite of Integrations & Migrations

80+ Integrations

circleci · Jira · TRICENTIS Tosca · OctoPerf · Jenkins · NeoLoad · ChatGPT · EssenceAI · GitHub · Se · Visual Studio Code · Eggplant Test Automation Software

35+ Built-In Migrations

TestRail · IBM · VERSIONONE · PractiTest · monday.com · TC · TestComplete · Jama software · asana · Bugzilla

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Specific Features for Regulated Industries

Auditability and end-to-end traceability

Data Privacy, Security baked in

Generation of Compliance Documentation

Workflows & Electronic Signatures

Integrated Risk Analysis and Management

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Healthcare & Life Sciences

- Electronic signatures for FDA 21 Part 11 compliance
- Secure hosting with support for HIPAA BAA agreements
- End to end traceability of requirements, tests, and code
- Validated platform where you control update cadence

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Financial Services & Insurance

- Secure cloud platform (SOC2) or on-premise deployment
- Integrated enterprise risk management
- Integration with automated testing and compliance tools
- End-to-end traceability and auditability of testing
- Helps You Manage Compliance: DORA, SOX, BASEL III

Energy, Industrial, & Automotive

- Testing for public safety with world class test management
- Define requirements and test for compliance
- Integrate standards and regulations into your test plans
- Understand and manage risk of critical systems
- Support for Failure Mode & Effects Analysis (FMEA)

Defense, Government & Aerospace

- Manage programs and portfolios across platforms
- Test step level traceability for mission systems
- Automate testing and compliance with RemoteLaunch
- Orchestrate System of Systems (SoS) development
- Security and privacy with on-premise and AWS GovCloud

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Compliance with International Standards

Canada
Primary: Montreal
Backup: Calgary

Europe (EU)
Primary: Ireland
Backup: Frankfurt

India
Primary: Mumbai
Backup: Hydrabad

AsiaPac
Primary: Singapore
Backup: Seoul

USA
Primary: N.Virginia
Backup: Ohio

Australia
Primary: Sydney
Backup: Melbourne

Data Privacy and Sovereignty Built In

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Representative Customers

Energy, Industrial & Transport	MARVELL · TESCO · RELIANCE STEEL & ALUMINUM CO. · TOLKO · TOLL PLUS Advanced Tolling Solutions · YASKAWA SOLECTRIA SOLAR
Financial & Business Services	avaloq An NEC Company · BERKADIA · THE CINCINNATI INSURANCE COMPANIES · EQUITY · EY · guaranteedRate · KENTRO
Media & Telecom	Telstra · EXFO EXPERTISE REACHING OUT · NBC Sports · one · NTT · toluna
Government & Defense	Booz Allen · DASSAULT AVIATION · Lawrence Livermore National Laboratory · LOCKHEED MARTIN · NORTHROP GRUMMAN · Utenriksdepartementet
Healthcare & Bio-Technology	endpoint · IQVIA · Leica MICROSYSTEMS · Science 37 · SIEMENS Healthineers · USDM Life Sciences
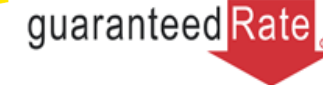
What Do We Do?

Learn about our platform, our products and services

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The Inflectra® Platform

SpiraPlan®
Agile Program & Portfolio Management for the Enterprise

SpiraTeam®
Agile Lifecycle Management for Teams

SpiraTest®
Test Management for Teams

TaraVault® - Source Code Management

Rapise®
Test Automation (Web, GUI, Mobile, Services)

KronoDesk®
Customer Service Desk

SpiraCapture™
Exploratory Testing

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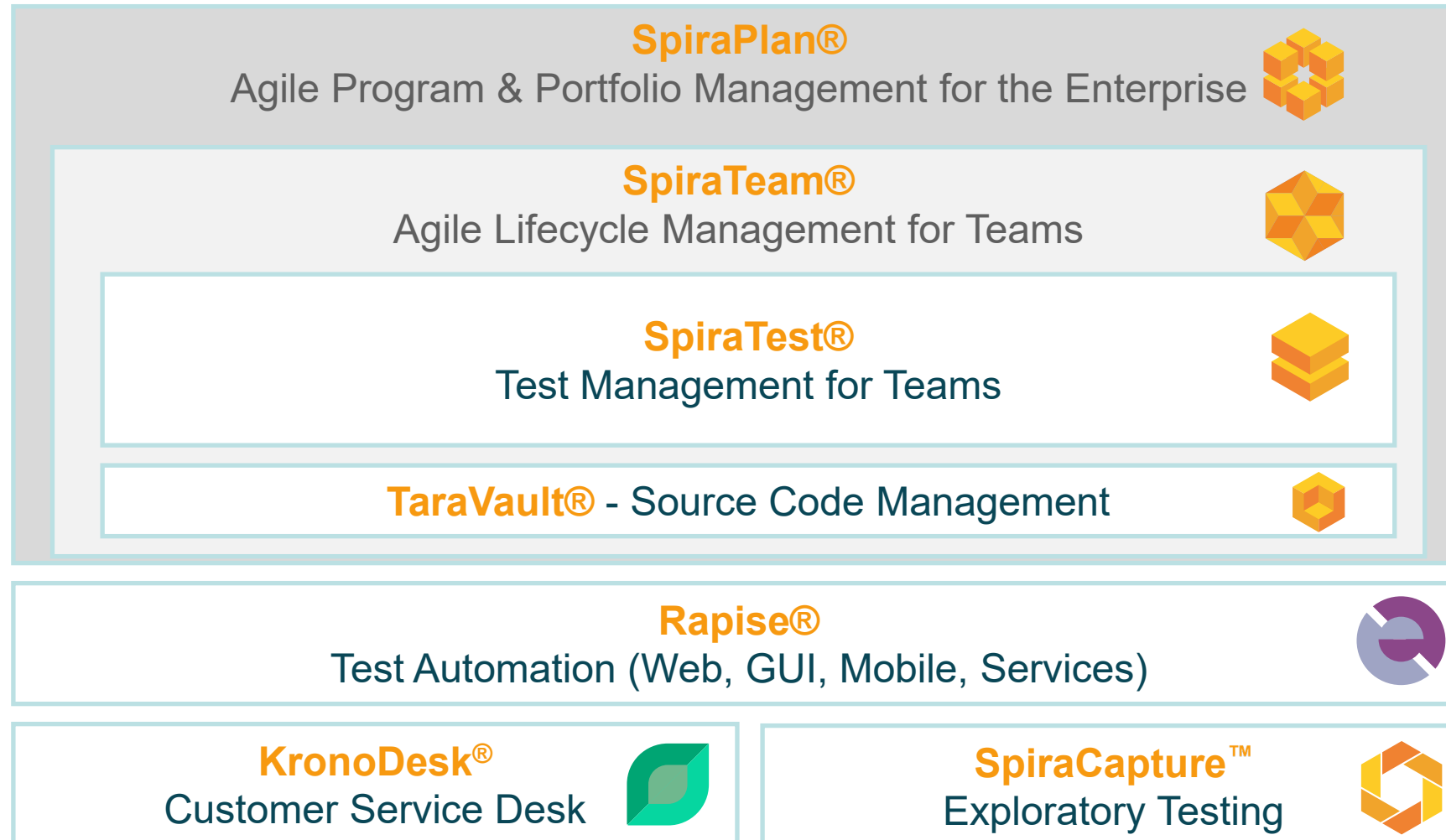
Generative AI Capabilities

Spira and Rapise products leverage Generative AI to enable autonomous testing, eliminating the need for hand-written automation scripts and driving increased efficiency

Spira Platform

Rapise Platform

AI Overview: Generates downstream artifacts from requirements and user stories

AI Overview: Creates automated test scripts from manual tests

Use cases: Test cases, test steps, tasks, BDD scenarios, and risks

Use cases: General assistant that can help with testing tasks like generating test data

Future roadmap: Expand upon types of data created and models supported

Future roadmap: Allow companies to conduct automated testing without the need for highly skilled testers

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Spira Suite Snapshot

Capabilities	SpiraTest	SpiraTeam	SpiraPlan
Requirements Management	✓	✓	✓
Test Management & Traceability	✓	✓	✓
Defect & Issue Tracking	✓	✓	✓
Agile Planning Tools		✓	✓
Portfolio Level Planning			✓

SpiraTest® - Requirements & Test Mgt

Key Features & Benefits

Centralized management of all factors that impact testing, including requirements, defects, and reporting

Easy-to-use, automated bug & issue identification for tracking, prioritization, and resolution of defects before they impact users

Streamlined planning, execution, and tracking of testing, including test case management and exploratory testing

End-to-end traceability of product releases, tested requirements, and resolved defects, with electronic signature capabilities

95% requirements coverage

40% faster test cycles

30% cost reduction

Differentiators

1. Modern UI with ease-of-use in mind; quick access to insights and consistent functionality

2. True "out-of-the-box" platform with a full set of capabilities that can be set up in as little as 10 minutes

3. Cross-project data storage; simple reporting across projects via pre-built dashboards

4. Robust set of default workflows for customers in highly regulated industries

5. Extensive and pre-built integration library bolsters in-house capabilities; no need for dedicated admin to manage plug-ins

Popular Integrations

Jira
Azure DevOps
Se
cypress.io
Jenkins

End User(s)

- Test Managers
- QA Managers
- Software Testers
- Project Managers
- Developers

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SpiraTeam® - Application Lifecycle Mgt

Key Features & Benefits

Fully integrated project / requirements management and an extensive integration library to eliminate inefficiencies from overlapping tools

Quality assurance (QA), risk management, and collaboration capabilities to ensure visibility into all aspects of the software development lifecycle
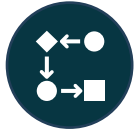
Specialized artifact types, built-in workflows, and advanced dashboards to provide an "out-of-the-box" experience for any team

Complete support of all development methodologies, whether Agile, Waterfall, or hybrid

40% *cost reduction*

30% *faster time to market*

35% *better productivity*

Differentiators

1. Robust data roll-up capabilities across all dimensions – product, component, requirements, release, and team

2. Extensive built-in integration library for easy connections to all solutions with zero limitations

3. Pre-existing niche artifact types to address specific use cases and ensure adherence to best practices

4. Various project planning views for different roles within the team that can handle both planned and adaptive lifecycles

5. Flexibility to operate in both cloud and on-premise hosting environments

Popular Integrations

AWS CodeBuild

Visual Studio Code

GitHub

I J

GitLab

End User(s)

- Project Managers
- QA Managers
- Business Analysts
- Software Testers
- Developers

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SpiraPlan® - Program & Portfolio Mgt

Key Features & Benefits

Enterprise-grade agile planning & execution capabilities enable the user to have a 360-degree view of all projects and programs

Fine-tuned capabilities such as baseline management, configuration management, and version control that are tailored to the complex compliance & quality standards of regulated industries

Fully ecosystem-agnostic integrations and various deployment options, designed to fit the needs of any enterprise

Enhanced automation through generative AI, driving efficiencies in creation of project artifacts from requirements and generation of test cases

30% *faster delivery*

40% *less defects*

30% *reduced risk*

Differentiators

1. Truly holistic solution that allows full planning, development, and testing in one solution, eliminating the need to purchase multiple products

2. Focus on "built-in"; with integrations, capabilities, artifacts, and more all included to minimize limitations

3. Tailored for highly regulated industries, enabling customers to deliver high quality, mission-critical software without sacrificing speed for compliance

4. OData API for dashboard / report creation with customized queries from common reporting tools (e.g., Excel, Microsoft PowerBI)

5. Flexibility to operate in both cloud and on-premise hosting environments

Popular Integrations

GitHub | Jira
GitLab | IJ
monday.com | asana

End User(s)

- Program & Project Managers
- Risk Management Professionals
- Portfolio Managers
- Chief Information Officer (CIO)

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Rapise® - Codeless Test Automation

Key Features & Benefits

- AI-powered test automation platform for web / mobile / desktop applications, APIs, and enterprise resource planning (ERP) systems

- Ability to automate testing for both user interfaces and APIs in both a script-less and JavaScript code environment, driving flexibility in end user type and maximum ROI

- Extensive set of pre-existing libraries tailored to common applications / platforms such as Salesforce, Microsoft Dynamics & Office, Oracle Forms, ServiceNow, and SAP HANA

- Extensive integration library; integrates tightly with all Spira products and external products such as Azure DevOps, Jenkins and GitLab

30% *faster testing*

30% *productivity boost*

40% *better ROI*

Differentiators

1. Cross-functional capabilities that allow teams of automation engineers and testers to create highly efficient automated tests in tandem

2. Intelligent recording, spy / object manager, self-healing locators, and reusable frameworks and components allow for easy maintenance

3. Tailored for highly regulated industries, enabling customers to deliver high quality, mission-critical software without sacrificing speed for compliance

4. Simply describe your test steps in natural language, and Rapise will automatically transform them into executable automated tests using AI

5. Flexibility to operate in both cloud and on-premise hosting environments

Popular Applications

End User(s)

- Manual Testers
- Automation Engineers
- Test Leads
- QA Engineers
- SDETs
- Software Testers

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Add-On Products

spiraCapture

- Browser-based testing capture tool that enables secure recording of exploratory testing sessions

- Automated tracking of clicks & keystrokes on each tab being recorded

- Logging of steps for each testing session and notes for specific issues encountered

- Delivered as "freemium" product; viewed as additional lever of future product-led growth for the Spira suite

KronoDesk

- B2B service desk solution for cloud & on-premise installations that integrates tightly with all Spira products to keep product teams informed

- Built-in knowledge base, help desk, and forums capabilities with a powerful ticketing system that facilitates communication with the end customer and enables prioritization

- Centralization of all customer communications enables a streamlined approach to customer support

- Complete configurability allows for adaptability to any customer support workflow

- Quick set-up and easy-to-use ticket creation & management, with an existing email integration

- Robust and customizable reports for effective visualization of the entire customer support engine with easy KPI tracking (e.g., ticket volume, resolution times, customer satisfaction, etc.)

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Add-On Products

taraVault

- Out-of-the-box, secure source code management platform for cloud Spira customers that integrates with SpiraPlan / SpiraTeam ALM systems and supports both Git and Subversion repositories

- Enterprise-grade Git repository hosting for flexible distributed version control, powerful branching, and seamless merging

- Enterprise-grade Subversion repository hosting, with project-by-project private source code repositories for large image file storage and fine-grained access control

- Maximum traceability by enabling linking of requirements, tasks, defects, and issues to source cod files & revisions

- Detailed source code browsing tools for in-line code difference viewing as well as pull request management

- Primary target users are developers and development managers, but also DevOps engineers

remoteLaunch

- Extension of the Spira suite that enables orchestration of automated regression testing (manual & automated)

- Open architecture to allow for use in tandem with SpiraTest or other test automation tools, whether commercial (HP Unified Functional Testing, SmartBear TestComplete) or open source (Selenium, Playright)

- Facilitates scheduling, execution, and management of automated test scripts, allowing for full oversight of distributed test labs from a central SpiraTest server

- Flexible deployment (cloud, on-premise, hybrid) to suit the needs of all end users

- Real-time and detailed reporting delivers a holistic view of manual & automated testing with screenshots, log files, and QA metrics

- Primary target users are automation engineers, but also test managers and QA managers

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Add-On Products

spiraApps

- Extensive suite of add-on applications that are designed to extend the core functionality of the Spira suite

- Examples of key applications include: AI plug-ins (ChatGPT, Azure OpenAI), Fault Mode Effects Analysis (FMEA), and Artifact Default Descriptions

- Provides access to applications that directly integrate with other systems such as CircleCI, GitHub, GitLab, and OctoPerf

Accelerators

- Pre-defined packages of professional services for specific customer objectives

- Each package is associated with specific outcomes & deliverables, offered at a fixed price vs. hourly

- Provides smaller organizations & teams access to the expertise of Inflectra's global solution partner network

- Offerings are incremental to Inflectra's existing customer support and other services

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Who Are We?

Learn more about the company behind the platform

Inflectra, by the Numbers

- Established in 2006 to democratize software QA with Spira & Rapise

- Recognized by Industry Analysts as consistently top 3 leader for Technology Quality Management

- 80,000 users in over 5,000 companies worldwide

- Offering hundreds of customer success stories via public Case Studies and Testimonials

- Product Roadmap is 100% focused on customers – not investors

- 10 out of 10 rating by customers for Customer Support

- Releases at least 10 x a year (cloud and on-premise)

- 11 global sales offices and vast partner ecosystem

- Zero cost to Universities that are part of Inflectra's Global Technology Initiative

- 99.995% uptime with AWS Data centers across Americas, Europe, Asia-Pacific: Australia, Singapore and India

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Leadership Team

Adam Sandman, *Founder & Chief Executive Officer*
- Founded Inflectra in 2006, with 30+ years of industry experience; responsible for product strategy, technology innovation, and business development
- Prior experience as a Director at Sapient Government Services leading their development work with the US Navy, commercial clients, and other government agencies
- Masters Degree in Physics from the University of Oxford

Thea Maisuradze, *Chief Revenue Officer*
- Dynamic executive driving revenue growth and global market expansion through strategic leadership in marketing, business development, and partnerships
- Over 20 years of proven success developing and executing communications and marketing strategies across business and public sectors, increasing brand awareness and lead generation
- Masters of Arts in Law and Diplomacy from The Fletcher School at Tufts University, with expertise in international relations, strategic negotiation, and business diplomacy

Simon Bor, *Chief Technology Officer*
- Responsible for leading Inflectra's initiatives and strategic direction for product development, hosting, customer support, IT, and security
- Prior experience at the UK Treasury, World Bank, and International Monetary Fund (IMF) overseeing high-profile multi-billion-dollar programs, managing inter-disciplinary teams and providing financial and strategic oversight
- Masters Degree with joint honors in Political Science and Medical Science from the University of Cambridge

Partnership Ecosystem

Solution Partners

MERITO · planit an NRI company · ttc · PTA · mortoff[3] · tcs · tietoevry · ncs · FUJITSU

Tier	# Partners
Platinum	6
Gold	13
Silver	34
Blue	60

Technology Partners

GitLab · GitHub · appcircle · OctoPerf · LAMBDATEST · SPARX SYSTEMS · EssenceAI · Smartesting · ANGULON.AI · aws · Eggplant Test Automation Software · RADVIEW · Appsurify · ORCA INTELLIGENCE COURAGEOUS INNOVATION

Areas of Focus:

- DevOps & Continuous Integration / Continuous Delivery & Deployment (CI / CD)
- Test Automation
- Device Management
- Modeling Tools
- Artificial Intelligence (AI)

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Onboarding & Customer Enablement

1

Getting Started Videos
Introduces our products and walks you through your first 10 days.

2

Inflectra Campus Online Training Platform
Includes free introductory courses followed by paid advanced modules and certifications

Live Webinars
Monthly Webinars on key product releases, customer roundtables, and other interactive sessions

3

YouTube Channel
Recordings of our webinars, advanced product insights and other key Inflectra information

4

InflectraCon360
Featuring thought leadership content from industry leaders, customers and partners

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Inflectra AWS Partnership: Benefits

AWS Advanced ISV Partner

- Access to the latest technologies and services including AWS Bedrock Generative AI platform
- Easy integration with other AWS and third-party services, including AWS CodeBuild.
- Additional technical resources and enterprise solution architects available to help customers improve reliability and operational excellence.

AWS Public & Private Marketplace

- Can purchase Inflectra products seamlessly through the AWS public marketplace
- Customers using AWS Enterprise Discount Program (EDP) or Private Pricing Agreements (PPA) can count Inflectra purchases towards their annual spend commitments
- Simplify and consolidate your IT spend.

aws PARTNER DevOps Software Competency

aws PARTNER AWS Marketplace Seller

aws PARTNER Public Sector

aws Qualified Software

powered by aws

Security & Compliance

- Our cloud platform is SOC2 Type II certified
- Our website and payment systems are PCI-DSS certified
- Data encrypted in transit and at rest using strong ciphers
- Multi-factor authentication (MFA) and Single Sign On (SSO)
- Physical infrastructure provided by Amazon Web Services.

Success Stories

Don't listen to us, listen to our thousands of happy customers

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What Do Our Customers Say?

Working with enterprise software in the Finance/Accounting area, I open many support tickets for issues. This time, it's different. I just had to let your team know what a great product Spira is. We mostly need to perform manual tests of key system controls during the SaaS provider's upgrades throughout the year. I'm still learning the product. But, *every single time* I've thought "gee, I bet it doesn't do [fill in blank]," I'm proven wrong. Not only have I not experienced any pain points, but it's almost fun to use such a well-designed product that lets me get to work and get my job done efficiently. So, thank you.

- Michael Aust, *Plenty Unlimited Inc.*

The Customer Service is always quick and efficient to answers questions or issues, which have been few in the 4 years we have been on the product. They continue to develop new features and add to the base product, which is only helping it to grow and stay current with the latest development trends. I love that we have a turn-key solution hosted for us at an affordable price, something no other product we looked at could provide us for the money we had to spend.

- Vanessa Smith, *Advent Health*

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Awards & Recognition

Leader in 2024 SPARX Matrix

SPARK Matrix™: Enterprise Agile Planning (EAP) Tools, Q3 2024

September 2024 ©Quadrant Knowledge Solutions
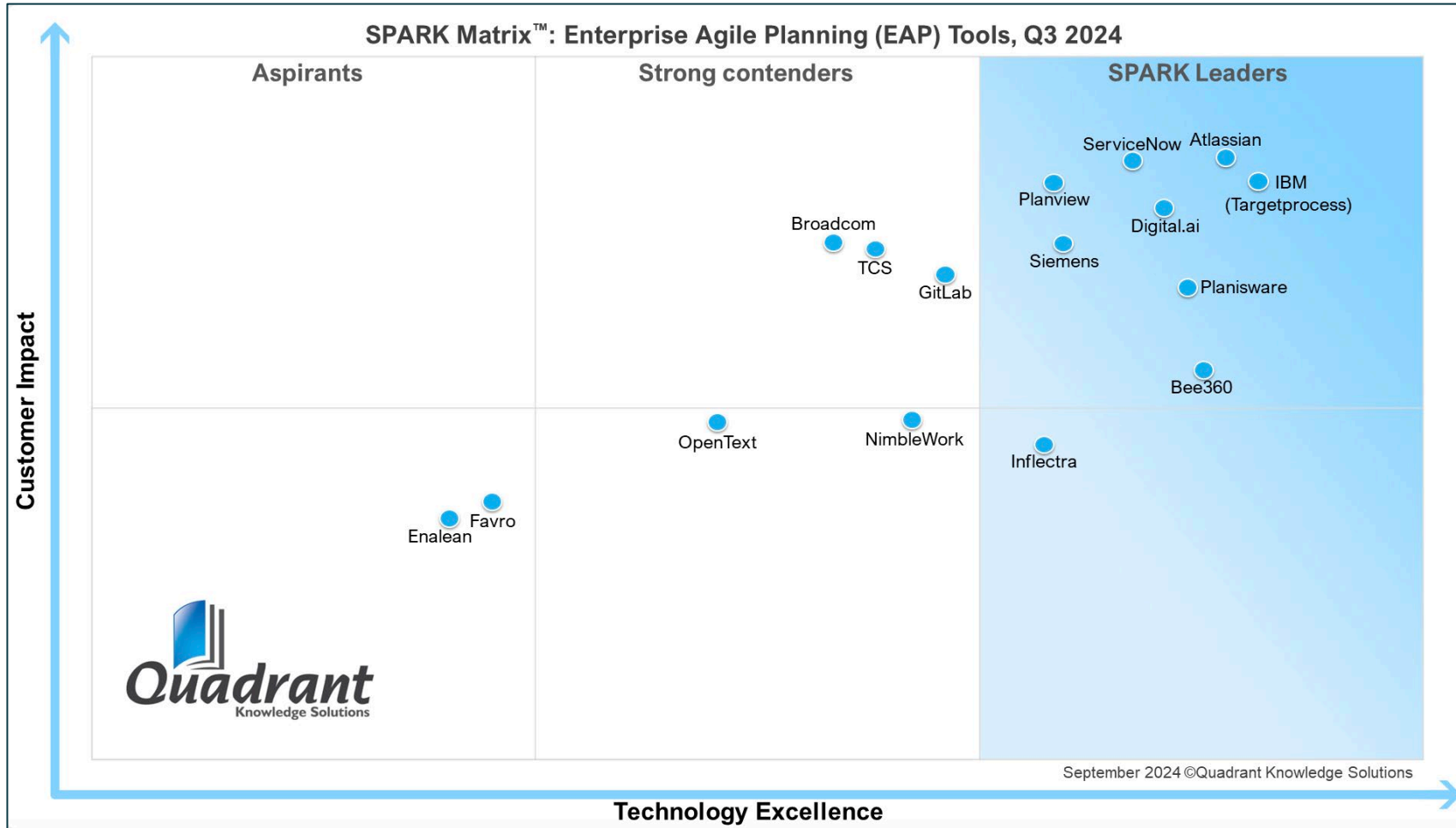
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Awards & Recognition

Application Lifecycle Management

Software Testing

INFO~TECH
RESEARCH GROUP

33

Inflectra

APPLICATION LIFECYCLE MANAGEMENT

Inflectra offers a complete ALM solution. Why only address part of the lifecycle? SpiraTeam has the entire process covered, from requirements, testing, tasks, code, builds and bug-tracking all integrated. Therefore, take control of your project's development and software testing.
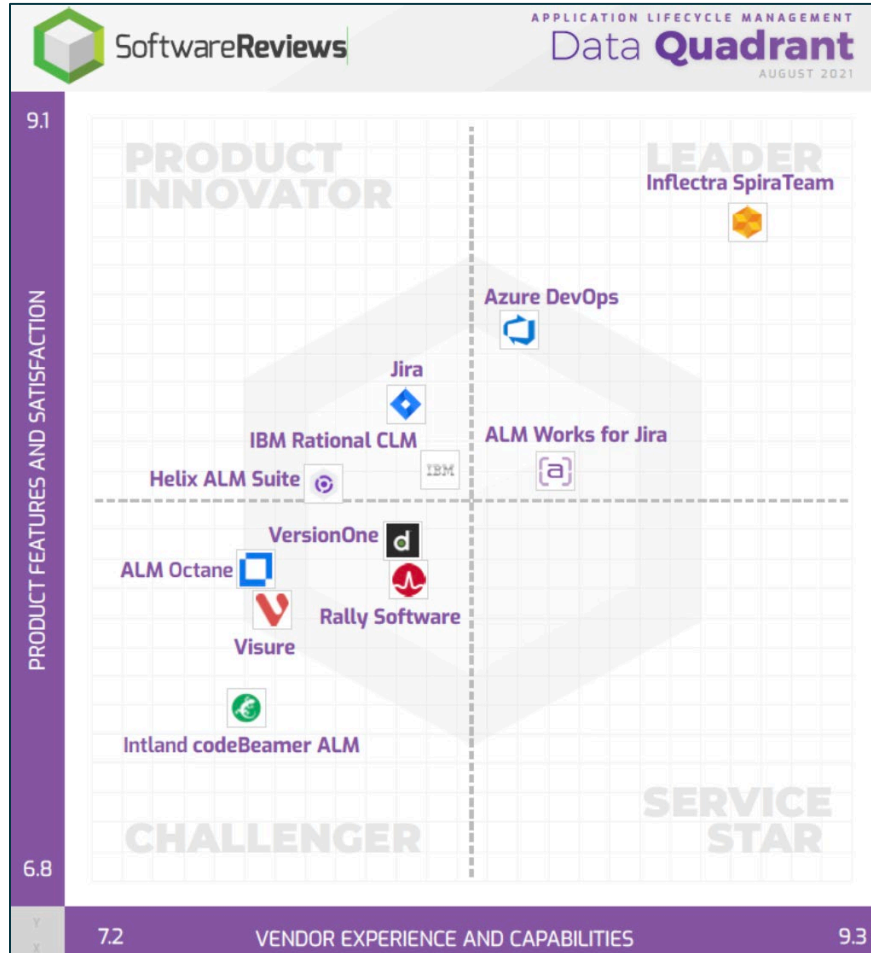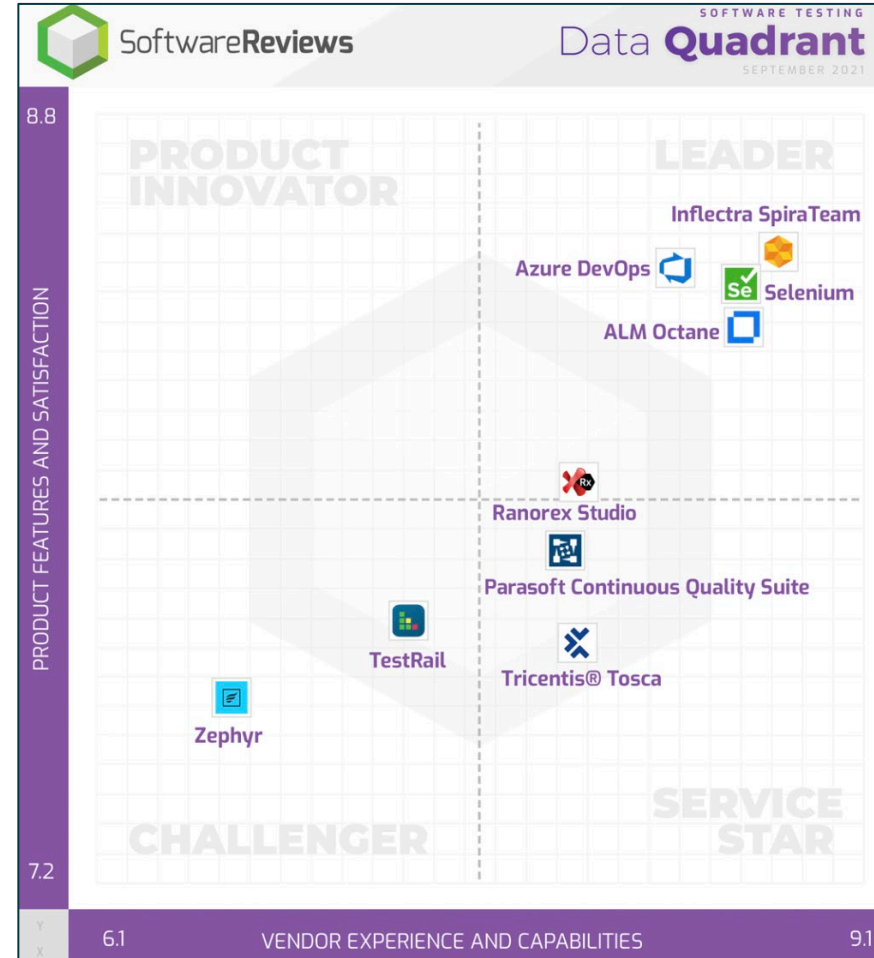
50 Employees
www.inflectra.com

8121 Georgia Avenue, Suite 504
Silver Spring, MD
United States

The composite satisfaction score (Composite Score) is an average of four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

GOLD MEDALIST Software Reviews 2020

8.4/10 COMPOSITE SCORE

Likeliness to Recommend

			RANK OUT OF 11	LIKELINESS TO RECOMMEND
Promoters		73%		
Passives		17%	**1st**	**87%**
Detractors		10%		

APPLICATION LIFECYCLE MANAGEMENT CATEGORY

Plan to Renew

			RANK OUT OF 11	PLAN TO RENEW
Definitely		71%		
Probably		26%	**4th**	**97%**
Probably Not		3%		
Definitely Not		0%		

APPLICATION LIFECYCLE MANAGEMENT CATEGORY

Satisfaction that Cost is Fair Relative to Value

			RANK OUT OF 11	SATISFACTION
Delighted		25%		
Highly Satisfied		68%	**3rd**	**79%**
Almost Satisfied		7%		
Disappointed		0%		

APPLICATION LIFECYCLE MANAGEMENT CATEGORY

Market Leading ALM (according to Gartner, G2 Crowd, InfoTech and more)

https://www.inflectra.com/Company/Awards.aspx
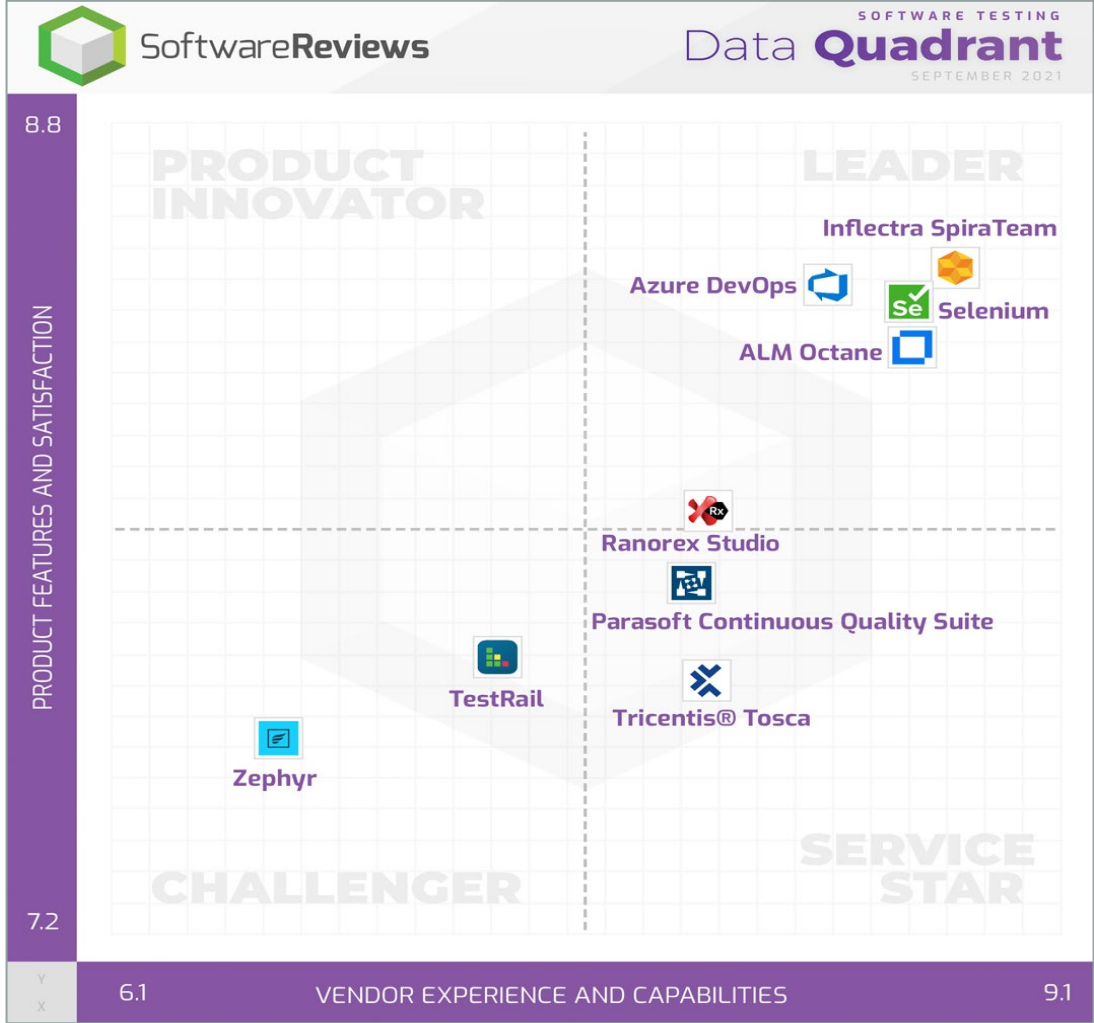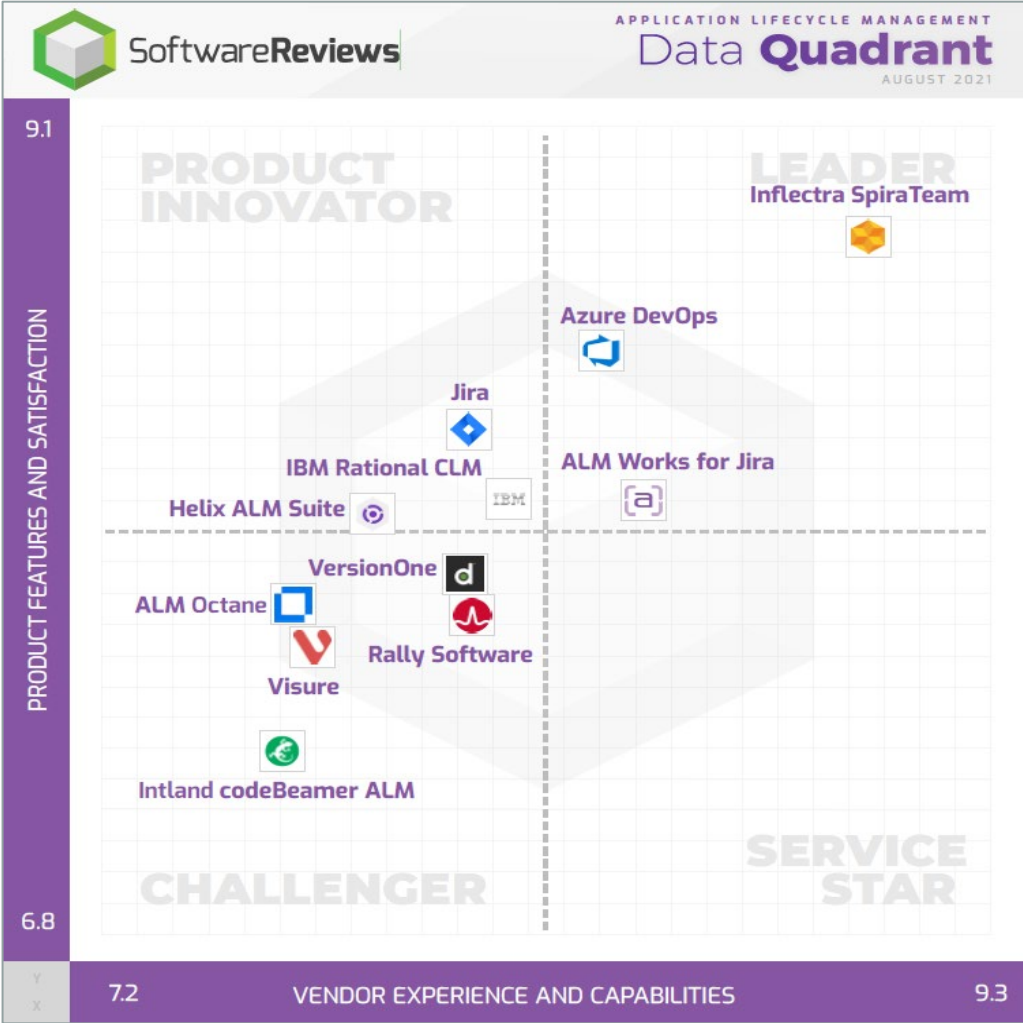
Fit for Highly Regulated Industries

Top **Application Lifecycle Management Tools**

Product		Score	Report
Microsoft Azure	**Azure DevOps**	9.1	15+ pages
Jira Software	**Jira**	8.8	15+ pages
inflectra	**Inflectra SpiraTeam**	8.7	15+ pages
jama software	**Jama Connect**	8.4	15+ pages
BROADCOM	**Rally Software**	8.0	15+ pages
opentext	**OpenText ALM Octane**	7.9	15+ pages
HelixALM	**Helix ALM**	7.9	15+ pages

Source: InfoTech

GIGAOM RADAR REPORT — REGULATED SOFTWARE LIFECYCLE MANAGEMENT

MATURITY / FEATURE PLAY / PLATFORM PLAY / INNOVATION

Leader, Challenger, New Entrant

Jama Software, GitLab, Kovair, Intland, Perforce, IBM, Siemens, Micro Focus, Inflectra, Orcanos

Forward Mover, Fast Mover, Outperformer

Source: GigaOm 2022
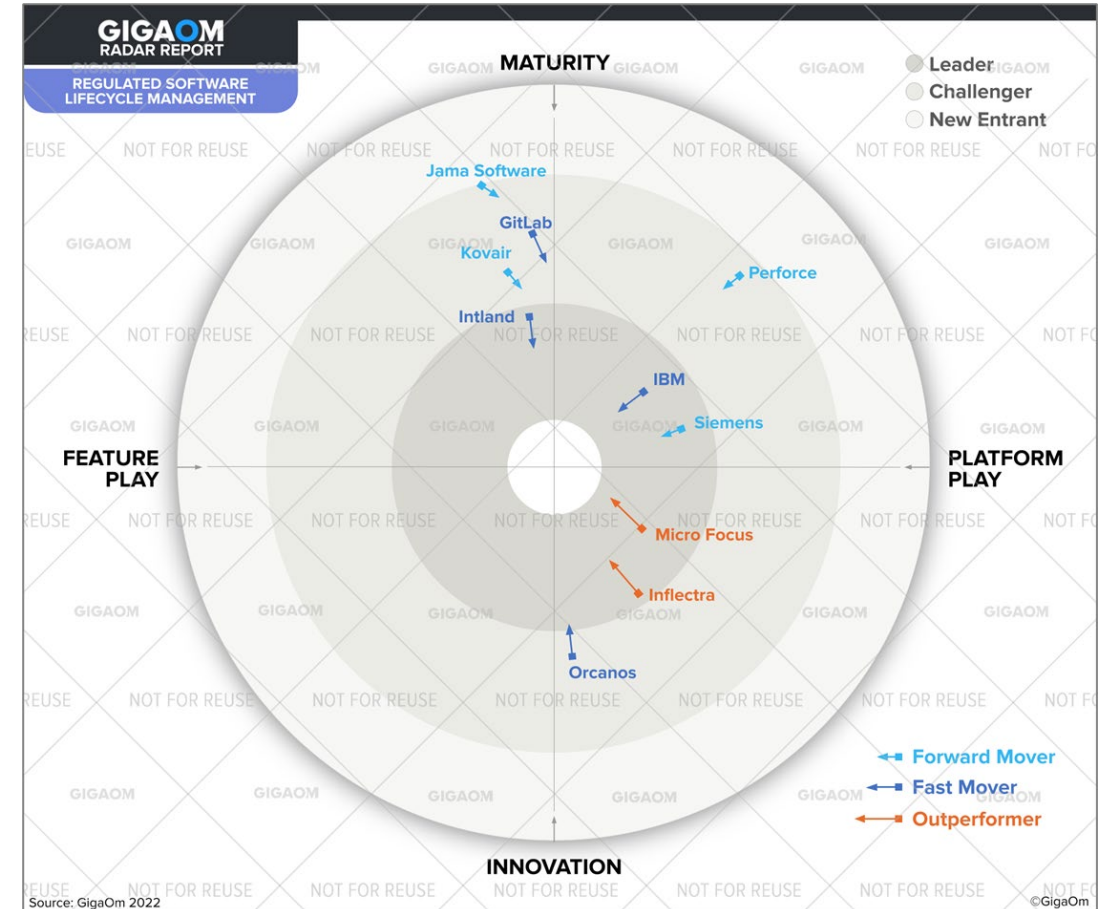
"We ranked Inflectra as Leaders in the Platform–Play half. These solutions are comprehensive and support many of the regulated industries, not just one or two."

– GigaOM RSLM Report

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APPLICATION
LIFECYCLE
MANAGEMENT

SoftwareReviews
EMOTIONAL
FOOTPRINT
FEBRUARY 2024

Azure DevOps

Jira

Inflectra SpiraTeam

CHAMPIONS

Jama Connect

Rally Software

Digitalai.Agility

OpenText ALM Octane

Helix ALM

RELATIONSHIP BUILDERS

VALUE PLAYERS

NET EMOTIONAL FOOTPRINT

ALM Works Structure

Polarion ALM

CONTENDERS

VALUE INDEX

Codebeamer

Visure Requirements ALM
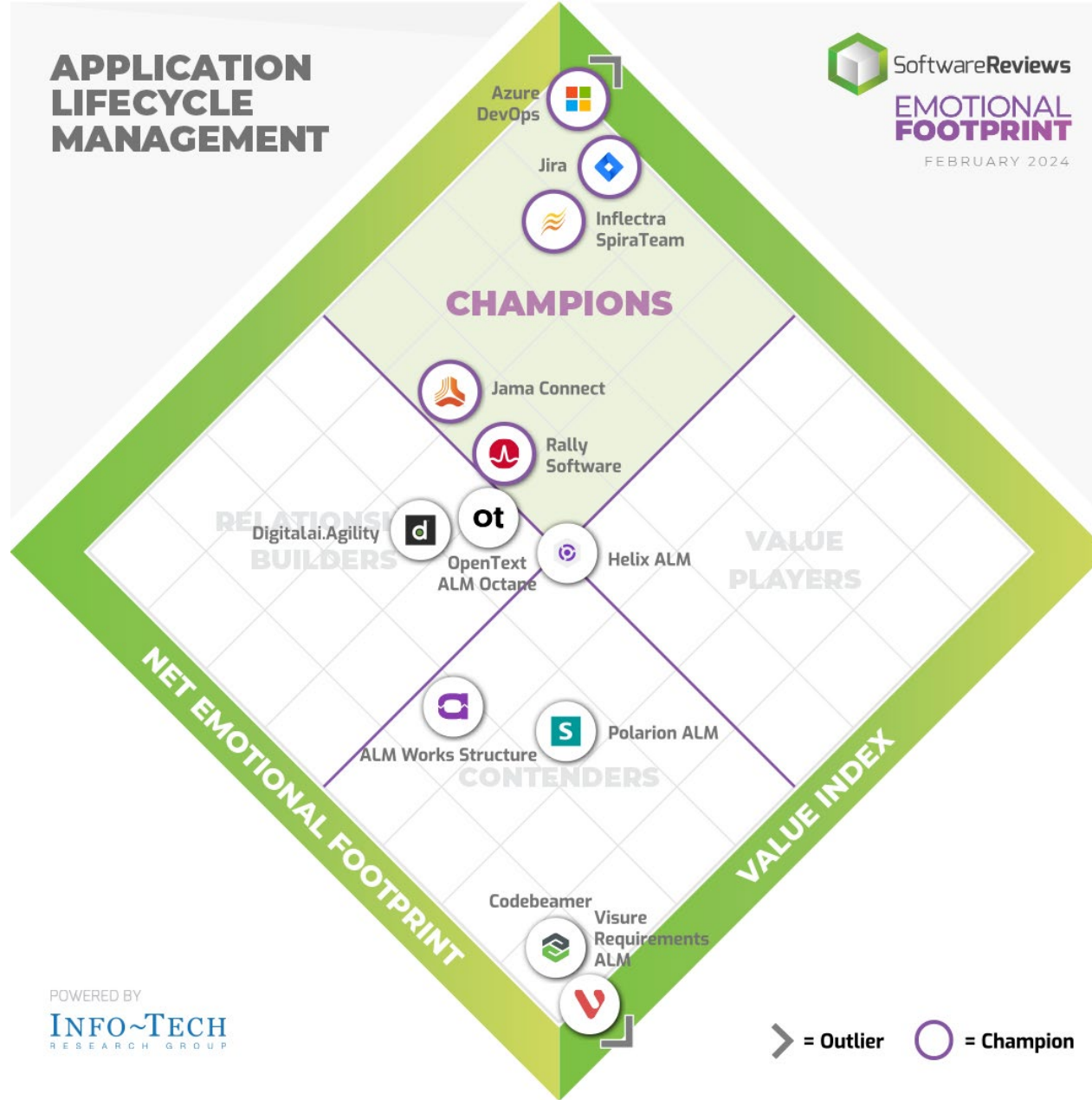
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> = Outlier   ◯ = Champion

Source: Info-Tech based on 119 customer reviews as of May 2024

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Case Studies

Mastek (IT & Healthcare)

Mastek™

The Challenge

In a highly regulated and competitive market, Mastek needed to enhance their testing processes to achieve comprehensive test coverage, reduce time to market, and efficiently manage multiple projects while maintaining regulatory compliance.

The Solution

Mastek selected Inflectra products due to their favorable pricing, licensing options, and advanced project management and QA functionalities. SpiraTest was implemented to enhance project monitoring, streamline team collaboration, and improve compliance.

LIKELIHOOD TO RECOMMEND

Extremely likely: 10 out of 10.

SUPPORT SATISFACTION

Satisfaction Score: 10 out of 10

Existing Tools in Place

Jira lacked comprehensive test management that could ensure full traceability from requirements to defects. Difficulties in automating test maintenance within Jira's ecosystem, leading to increased manual work.

"Inflectra's suite of products has transformed the way we manage our projects and testing processes. With tools like SpiraTest we have achieved unprecedented levels of efficiency, compliance, and quality. The seamless integration and robust features have enabled us to deliver projects faster and with greater accuracy, ensuring our competitive edge in the industry. "-- Kanchan Rathod, Mastek

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Leica Biosystems (Life Sciences)

The Challenge

Leica Biosystems was seeking an efficient solution for managing and summarizing test cases for both software and hardware instruments. This included a need for a comprehensive view of tests involving sophisticated sensors for automation.

The Solution

The deployment of Inflectra's SpiraPlan and SpiraTeam revolutionized Leica Biosystems' approach to managing medical device development projects, offering a unified platform for diverse project needs. Inflectra's integrated requirements management played a crucial role in keeping all stakeholders aligned.

"SpiraPlan is an excellent integrated tool for managing both new and ongoing projects. It centralizes all important data, facilitating easy access and consensus among stakeholders."..... -- *Carey S. V&V Manager, Leica*

LIKELIHOOD TO RECOMMEND

Extremely likely: 10 out of 10.

SUPPORT SATISFACTION

Satisfaction Score: 10 out of 10

Key Results and Metrics

Inflectra's platform enhanced collaboration across Leica Biosystems' teams in Germany, India, and China. It allowed different departments, from product design to marketing and IT, to effectively share requirements, feedback, and reviews. Finally, it centralized management of requirements, incidents, and tests, improving overall productivity.

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Generali (Insurance)

The Challenge

Generali needed to reduce the number of different tools being used within QA to simplify and streamline their processes. They were seeking a single platform tool on which they could share requirements and incidents between different projects, accommodate both waterfall and agile projects, and maintain integrations to additional software components in their system.

The Solution

Generali evaluated numerous tools prior to making a decision. A key factor was SpiraTeam's connections to tools the company wanted to keep. In addition, SpiraTeam made the migration from Testlink very easy, as well as the import of legacy documents with the free Microsoft Excel and Word import tool.

Key Outcomes and KPIs

- Allowed real time visibility of test progress and test coverage.
- Improved reporting and workflow generation.
- Increased understanding of test processes in the company.
- Replaced over one dozen tools with a single, easy-to-use solution.
- Seamlessly Integrated other tools in Generali's technology portfolio

Existing Tools in Place

Prior to using SpiraTeam, Generali employed Bugzilla and Microsoft Excel for bug tracking, TOSCA and Testlink for test management, Ranorex and Rational Functional Tester for test automation and a variety of other products related to QA including Microsoft Outlook, Microsoft Word, Jira, Jenkins and CA's Service Desk Manager, Clarity/PPM and Workbench.

"SpiraTeam is a complete test management solution with a great price-to-functionality ratio. The quality of the product meets all our expectations"..... -- Andreas Eckerle, Head of Test & Quality Management

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Oney Bank (Banking & Finance)

oney

The Challenge

Oney wanted a single, integrated platform to manage requirements, create and reference test cases, run test campaigns, log and track test runs, create tasks and log defects.

The Solution

Oney Bank conducted thorough market research and determined that only SpiraTest could provide the features and quality they sought in a single tool. SpiraTest also proved to be the best value.

Key Outcomes and KPIs

- Ability to automatically generate QA metrics for the first time.
- One centralized system for standardized QA processes.
- Replaced multiple obsolete tools with a single modern solution.
- Consolidated testers, developers and designers on one tool.
- Increased productivity using native tool
- features unavailable with previous solution.

Existing Tools in Place

Prior to using SpiraTest, Oney employed Microsoft Excel to manage projects, test documentation and defect tracking and Microsoft Word to handle any screenshots.

"SpiraTest...is the best tool in terms of quality and value compared to the other competing programs available on the market.. the time, productivity and cost savings are transparent...""..... -- Benjamin-Michel GRIFFART, Technical Test Analyst

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Safran Federal (Defense)

SAFRAN

The Challenge

Safran Federal Systems wanted to consolidate its builds and track requirements, while building out an entirely new process. They wanted to enhance agile capabilities and requirements tracking as well as transition from a Microsoft Office–based toolset to a more dynamic QA and project management system.

LIKELIHOOD TO RECOMMEND

Extremely likely: 10 out of 10.

SUPPORT SATISFACTION

Satisfaction Score: 10 out of 10

The Solution

Safran chose Inflectra's suite of products for their versatility and comprehensive features, including:

- Deployment capabilities in both cloud and on-premise environments
- Enhanced compliance, traceability, and auditability functionalities
- Support for scaled agile methodologies
- Advanced project and risk management
- Robust requirements management
- Cutting-edge test automation and RPA capabilities
- Framework agnostic solutions

"Inflectra has proven to be a great partner. Their annual conference, and excellent in-person training have been particularly beneficial. The company is attentive to our specific needs, striving to meet them effectively."

-- Mark W., Lead Software Engineer

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iDirect (Aerospace/Defense)

The Challenge
ST Engineering iDirect sought a robust solution to overcome challenges in maintaining test cases which was becoming increasingly complex and time-consuming as well as enabling efficient project delivery by overcoming the limitations in the existing toolset (Jama).

The Solution
SpiraPlan was seamlessly integrated into ST Engineering iDirect's existing systems. Custom configurations were implemented to cater to their specific needs in satellite communication project management. The implementation enhanced requirements management, compliance, and project governance capabilities.

LIKELIHOOD TO RECOMMEND
Extremely likely: 8 out of 10

SUPPORT SATISFACTION
Satisfaction Score: 9 out of 10

Key Benefits and Results
A competitive advantage: SpiraPlan's ability to manage multiple projects and portfolios seamlessly and with end-to-end traceability enhances the projects' governance capabilities.

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GME (Manufacturing)

The Challenge

GME Pty Limited faced a significant challenge in managing the lifecycle of their consumer electronics, particularly with regression testing as products neared their end-of-life phase. Their primary concern was to find an effective solution to streamline their application lifecycle management and test automation.

The Solution

GME deployed SpiraTeam with a strategic objective of developing a GPS-enabled version of their XRS radio. With SpiraTeam, GME achieved an effective verification and validation for market release. It significantly improved the process of setting up requirements and matching test cases. In addition, it efficiently managed the entire product lifecycle, for electronics approaching their end-of-life.

LIKELIHOOD TO RECOMMEND

Extremely likely: 10 out of 10

SUPPORT SATISFACTION

Satisfaction Score: 10 out of 10

QUALITY OF OUTCOME

Satisfaction Score: 6 out of 6

Existing Tools in Place

Prior to adopting Inflectra's platforms, GME relied on tools like Excel, which proved inefficient due to excessive setup and maintenance requirements.

"The speed at which we could set up the requirements and matching test cases in Inflectra's system was quite impressive. The Remote test feature was particularly beneficial for automating regression testing."..... -- Derek M. PMO & Portfolio Manager

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Philippine Land Registry (Government)

The Challenge

Land Registration Systems faced significant challenges in test management and automation, crucial for the successful digital transformation in land registration. This required a robust and versatile solution that could handle complex data, ensure security, and maintain regulatory compliance.

The Solution

LARES opted for Inflectra's products, SpiraTeam and Rapise, due to their comprehensive feature set, flexible deployment options (both cloud and on-premise), and cost-effective pricing models.

- **SpiraTeam:** Deployed for its advanced SDLC governance
- capabilities, facilitating efficient management of the project's multifaceted IT infrastructure.
- **Rapise:** Chosen for its superior test automation capabilities, which were essential in ensuring the system's reliability and security.

LIKELIHOOD TO RECOMMEND

Extremely likely: 10 out of 10.

SUPPORT SATISFACTION

Satisfaction Score: 10 out of 10

Existing Tools in Place

"Coming from MicroFocus products, Inflectra products really helped us in providing comprehensive support at fraction of the cost." -- Jeff M. QA Manager

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80% Improvement of Test Coverage

Telstra

The Challenge

Telstra International faced growing demands for an advanced test automation for its Salesforce platform. The strict security standards, however, required full security review and approval of any automation solution, adding complexity to the selection process.

The Solution

SpiraTest and Rapise were deployed to build a comprehensive and reliable regression test suite for Salesforce. Rapise's flexibility enabled Telstra to automate repetitive and complex tasks within the Salesforce environment, such as regression and daily sanity testing. Furthermore, the team utilized SpiraTest to effectively manage and document their testing processes, ensuring full coverage.

LIKELIHOOD TO RECOMMEND

Extremely likely: 10 out of 10

SUPPORT SATISFACTION

Satisfaction Score: 8 out of 10

Key Results & Metrics

- Test coverage improved by 80%
- Regression testing 100% automated
- Reduced reliance on manual testing, boosted overall testing efficiency, reducing human error, and improving project agility.

"We have found Rapise to be a great automation tool, enabling us to complete regression and daily sanity testing efficiently. In the future, we plan to update the Rapise scripts to include downstream systems"..... - Nicholas B.

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Questions?

Our Customers (USA/Canada)

Our Customers (Europe)

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Government & Defense

Utenriksdepartementet · Comunidad de Madrid · Foreign & Commonwealth Office · UNIVERSITY OF PORTSMOUTH · ROSEN AVIATION · RUAG · BAE SYSTEMS · LOCKHEED MARTIN · MERSEYSIDE POLICE · Stadt Zürich · NORTHROP GRUMMAN · postnl

Healthcare & Bio-Technology

MENARINI group · DiaSys Diagnostic Systems · SIEMENS Healthineers · Bial Keeping life in mind. · Leica BIOSYSTEMS · SASKATCHEWAN CANCER AGENCY · Cerba Research · Docobo towards a better quality of life · NOVENTI Damit Gesundheit Zukunft hat. · IQVIA · rega · umlaut Part of Accenture · EUBREAST NETWORK

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Our Customers (Global)