



AWS MARKETPLACE

Accelerate Generative AI-Powered Agile & QA Workflows on AWS

With AWS Marketplace and Inflectra

Company Overview

With SpiraPlan® and Rapise® at the core, Inflectra is the leading enterprise platform for managing requirements, QA, and test automation—now enhanced by GenAI capabilities via AWS. Inflectra helps organizations build faster, safer, and smarter software while driving significant AWS consumption.

Inflectra is a trusted AWS ISV Generative AI Partner, headquartered in Washington, D.C., with global customers across multiple regulated industries including finance, healthcare, and government.

Solution Benefits

Accelerate agile software projects and quality assurance with Inflectra:

- **GenAI Test & Story Creation** - Auto-generate test cases, risks and scenarios from requirements using Amazon Bedrock inside SpiraPlan
- **Automated Testing using Natural Language** - Use Rapise to generate automated tests from natural language prompts
- **Autonomous Testing with Agentic AI** - Autonomous testing and validation of applications using Amazon Bedrock computer use

Target Customers

- Enterprise IT customers
- Outsourced Dev & QA Teams
- AI startups in regulated industries

Use Cases

- Cloud migrations & modernization
- Custom application development
- ERP, CRM, ITSM implementations

Customer Success Stories

- [Leica Biosystems](#)
- [Safran Federal Systems](#)
- [Recology Waste Management](#)
- [Mastek](#)



Key Differentiators

Fast Time to Value: Launch POCs in minutes, scale enterprise-wide

High-Quality Results: Inflectra blends traditional QA with GenAI-powered insights giving teams speed, agility and quality all at once

Secure and Scalable: SOC2, HIPAA, PCI-DSS with robust governance controls and support for local data residency requirements

Better together with:



Helping You Go To Market:

- Target deals: **\$50K–\$400K**, with sales cycle: **1–2 months**
- Capitalize on our **land and expand** SaaS model with drag services
- Use Inflectra as a point of entry on **Greenfield** and **Azure** accounts
- Meet goals for ISV Workload Migration, Amazon Bedrock, Amazon Nova and **MPPOs**

Discovery Questions:

- Is your customer using GenAI for QA or developer productivity?
- Is your customer overwhelmed with regression test cycles?
- Does your customer need fast POCs for DevOps GenAI use cases?



SpiraPlan is an excellent integrated tool for managing both new and ongoing projects. It centralizes all important data, facilitating easy access and consensus among stakeholders.

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