

PRODUCT SCORECARD

Inflectra SpiraTeam

Requirements Management

**Improving and Accelerating Enterprise
Software Evaluation and Selection**

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50 Employees

24

Reviews

Inflectra SpiraTeam

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How to Use the Scorecard

The Product Scorecard is a comprehensive report designed to help clients make better purchasing decisions.

Data in the report is collected from real end users' of the product and analyzed in an exhaustive fashion with extensive data analytics.

Use this report to understand whether this product is right for your organization.

NUMBER OF REVIEWS
24



Inflectra SpiraTeam

REQUIREMENTS MANAGEMENT

Inflectra offers a complete ALM solution. Why only address part of the lifecycle? SpiraTeam has the entire process covered, from requirements, testing, tasks, code, builds and bug-tracking all integrated. Therefore, take control of your project's development and software testing.

50 Employees
<http://www.inflectra.com/>

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The composite satisfaction score (Composite Score) is an average of four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likelihood to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

9.2/10 COMPOSITE SCORE

Likelihood to Recommend



REQUIREMENTS MANAGEMENT CATEGORY

Plan to Renew



REQUIREMENTS MANAGEMENT CATEGORY

Satisfaction that Cost is Fair Relative to Value



REQUIREMENTS MANAGEMENT CATEGORY

Vendor Capability Satisfaction

When making the right purchasing decision, use peer satisfaction ratings to decipher Inflectra SpiraTeam's strengths and weaknesses, and determine which capabilities matter most to you. A scale of satisfaction ranging from Disappoints, Almost Satisfies, Highly Satisfies, and Delights is applied to each core vendor capability providing an ability to understand satisfaction across several business and IT competencies.

How satisfied are you with the following Inflectra SpiraTeam capabilities?

Vendor Support

79%
OF CLIENTS
ARE DELIGHTED

The ability to receive timely and sufficient support.
The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve.



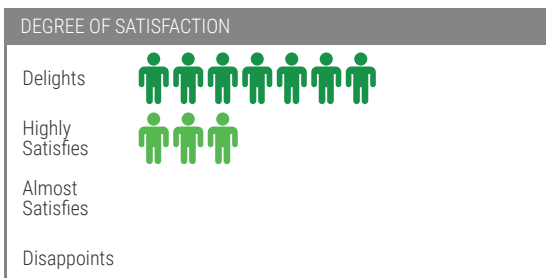
Ranked 1st
of 7 in Requirements Management

95% SATISFACTION
79% CATEGORY AVERAGE

Breadth of Features

75%
OF CLIENTS
ARE DELIGHTED

The ability to perform a wide variety of tasks.
Users prefer feature rich software that enables them to perform diverse series of tasks. This data expresses user satisfaction with the product's breadth of features.



Ranked 1st
of 7 in Requirements Management

94% SATISFACTION
81% CATEGORY AVERAGE

Usability and Intuitiveness

63%
OF CLIENTS
ARE DELIGHTED

The ability to reduce training due to intuitive design.
End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.



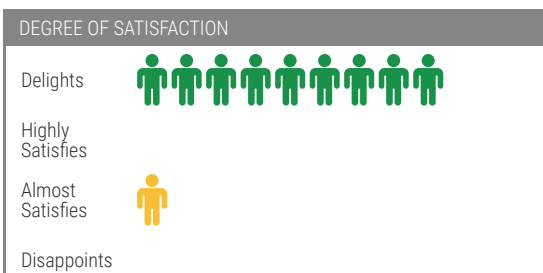
Ranked 1st
of 7 in Requirements Management

91% SATISFACTION
75% CATEGORY AVERAGE

Ease of Customization

87%
OF CLIENTS
ARE DELIGHTED

The ability to scale the solution to a business' unique needs.
Don't get bogged down in a difficult customization; use this data to make sure you can easily achieve the functionality you need for your particular situation.



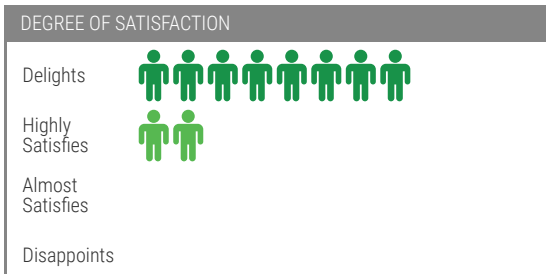
Ranked 1st
of 7 in Requirements Management

95% SATISFACTION
75% CATEGORY AVERAGE

Ease of IT Administration

75%
OF CLIENTS
ARE DELIGHTED

Ease of use of the backend user interface.
This data indicates whether IT personnel will be able to resolve issues and perform configurations efficiently and effectively.



Ranked 1st
of 7 in Requirements Management

93% SATISFACTION
78% CATEGORY AVERAGE

Ease of Data Integration

63%
OF CLIENTS
ARE DELIGHTED

The ability to seamlessly integrate data.
Use this data to determine whether the product will cause headaches or make data integration easy.



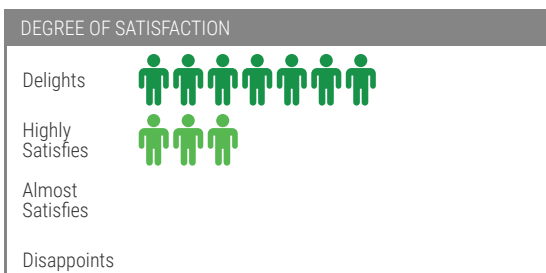
Ranked 1st
of 7 in Requirements Management

90% SATISFACTION
72% CATEGORY AVERAGE

Business Value Created

71%
OF CLIENTS
ARE DELIGHTED

The ability to bring value to the organization.
Software needs to create value for employees, customers, partners, and, ultimately, shareholders. This data expresses user satisfaction – or lack thereof – with the product's business value.



Ranked 1st
of 7 in Requirements Management

93% SATISFACTION
77% CATEGORY AVERAGE

Availability and Quality of Training

61%
OF CLIENTS
ARE DELIGHTED

Quality training allows employees to take full advantage of the software.
Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.



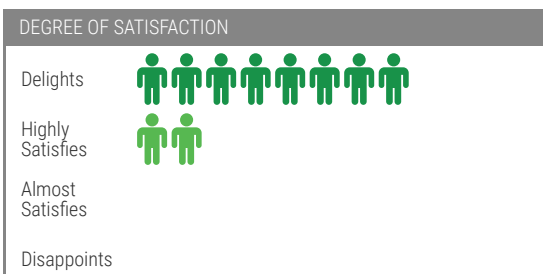
Ranked 1st
of 7 in Requirements Management

89% SATISFACTION
77% CATEGORY AVERAGE

Ease of Implementation

79%
OF CLIENTS
ARE DELIGHTED

The ability to implement the solution without unnecessary disruption.
Successfully implementing new software is necessary to realize its full value and promote end user adoption. This data indicates whether or not the product is easy to implement.



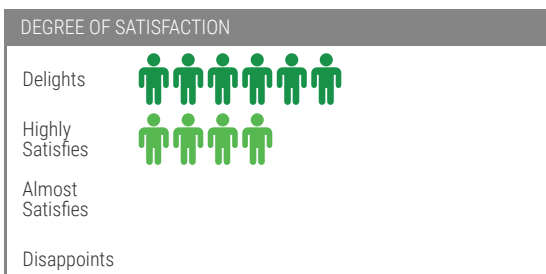
Ranked 1st
of 7 in Requirements Management

94% SATISFACTION
78% CATEGORY AVERAGE

Quality of Features

63%
OF CLIENTS
ARE DELIGHTED

The ability to perform at or above industry standards.
Feature quality is just as important as quantity. Use this data to determine if this product will do what you're purchasing it to do, easily, intuitively, reliably, and effectively.



Ranked 1st
of 7 in Requirements Management

91% SATISFACTION
76% CATEGORY AVERAGE

Product Strategy and Rate of Improvement

50%
OF CLIENTS
ARE DELIGHTED

The ability to adapt to market change.
Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use this data to separate innovators from imposters.



Ranked 1st
of 7 in Requirements Management

86% SATISFACTION
72% CATEGORY AVERAGE

Product Feature Satisfaction

Pay attention to the features you need for your scenario by evaluating peer feature satisfaction ratings. Tolerate low scores on features that do not impact your business, instead focus on scores being high for features that matter. A scale of satisfaction ranging from Disappoints, Almost Satisfies, Highly Satisfies, and Delights is applied to each feature core to the Requirements Management market.

How satisfied are you with the following Inflectra SpiraTeam features and functionalities?

REQUIREMENTS MANAGEMENT

MANDATORY FEATURES

ALM Integration

78%
OF CLIENTS
ARE DELIGHTED

Integrate across all project, product, development, and service delivery phases including products such as ALM and Microsoft Office suites

DEGREE OF SATISFACTION



Ranked 1st
of 7 in
Requirements
Management

93%
SATISFACTION
78%
CATEGORY
AVERAGE

Traceability

70%
OF CLIENTS
ARE DELIGHTED

ALM artifacts can be traced from ideation to requirements, design, develop, test, and implementation including identifying gaps and the impact of changes.

DEGREE OF SATISFACTION



Ranked 1st
of 7 in
Requirements
Management

90%
SATISFACTION
84%
CATEGORY
AVERAGE

Collaboration

74%
OF CLIENTS
ARE DELIGHTED

Includes ability to view, share and direct work between co-workers in real or near real-time.

DEGREE OF SATISFACTION



Ranked 1st
of 6 in
Requirements
Management

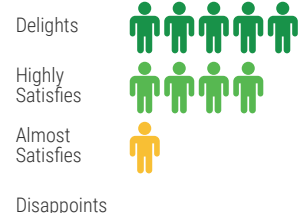
92%
SATISFACTION
80%
CATEGORY
AVERAGE

Change Management

46%
OF CLIENTS
ARE DELIGHTED

Ability to manage the approval of and changes to requirement artefacts.

DEGREE OF SATISFACTION



Ranked 3rd
of 7 in
Requirements
Management

84%
SATISFACTION
81%
CATEGORY
AVERAGE

Visual Analysis and Design

67%
OF CLIENTS
ARE DELIGHTED

Provides the ability to build (not import) various business or technical models that capture an application's alignment to business capabilities etc.

DEGREE OF SATISFACTION



Ranked 1st
of 7 in
Requirements
Management

92%
SATISFACTION
76%
CATEGORY
AVERAGE

Task Prioritization

70%
OF CLIENTS
ARE DELIGHTED

Ability to assign a priority to tasks.

DEGREE OF SATISFACTION



Ranked 1st
of 7 in
Requirements
Management

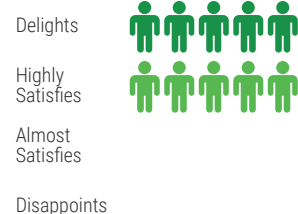
91%
SATISFACTION
82%
CATEGORY
AVERAGE

Version Management

54%
OF CLIENTS
ARE DELIGHTED

Ability to create and view multiple versions of a content asset through iterative edits in accordance with pre-defined limitations.

DEGREE OF SATISFACTION



Ranked 4th
of 7 in
Requirements
Management

88%
SATISFACTION
84%
CATEGORY
AVERAGE

Agile Work Management

74%
OF CLIENTS
ARE DELIGHTED

Multiple backlogs, backlog grooming, sprint planning, prioritization, and estimation, and a multi-level agile artifact hierarchy (Epics, User Stories, etc.)

DEGREE OF SATISFACTION



Ranked 1st
of 7 in
Requirements
Management

91%
SATISFACTION
77%
CATEGORY
AVERAGE

Artifact Management

70%
OF CLIENTS
ARE DELIGHTED

Unique identification and management of individual requirements or by-products of requirements.

DEGREE OF SATISFACTION



Ranked 1st
of 7 in
Requirements
Management

90%
SATISFACTION
79%
CATEGORY
AVERAGE

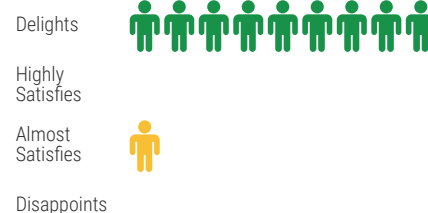
SECONDARY FEATURES

Reusability

87%
OF CLIENTS
ARE DELIGHTED

Ability to re-use requirements across projects/products.

DEGREE OF SATISFACTION

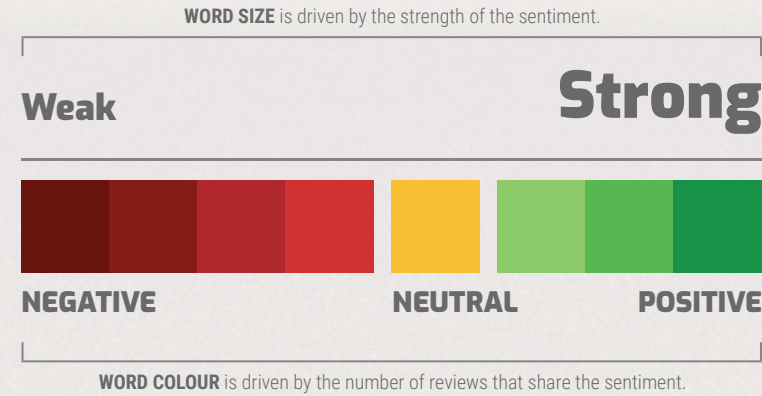


Ranked 1st
of 7 in
Requirements
Management

95%
SATISFACTION
82%
CATEGORY
AVERAGE

INFLECTRA SPIRATEAM Word Cloud

As organizations become more and more dependent on software to automate and streamline operations, users are developing strong emotional connections to their applications and vendors. The SoftwareReviews Word Cloud aggregates the most commonly experienced pain points and prevailing opinions held by its users. Use this at-a-glance summary to evaluate the vendor-client relationship and product effectiveness. Additional data about each of the emotional sentiments can be found on the following pages.

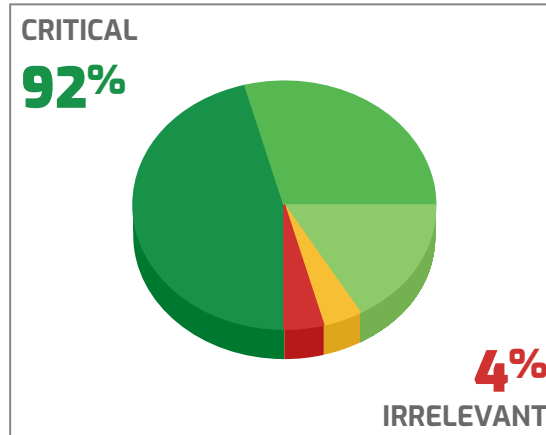


FRIENDLY NEGOTIATION CLIENT'S INTEREST FIRST
 CONTINUALLY IMPROVING UNIQUE FEATURES
 ALTRUISTIC CRITICAL INSPIRING CARING
 APPRECIATES INCUMBENT STATUS FAIR RESPECTFUL
 RELIABLE CLIENT FRIENDLY POLICIES OVER DELIVERED
 INTEGRITY EFFECTIVE TRANSPARENT
 SAVES TIME LOVE EFFICIENT TRUSTWORTHY
 HELPS INNOVATE SECURITY PROTECTS GENEROSITY
 PERFORMANCE ENHANCING ENABLES PRODUCTIVITY

INFLECTRA SPIRATEAM Emotional Footprint

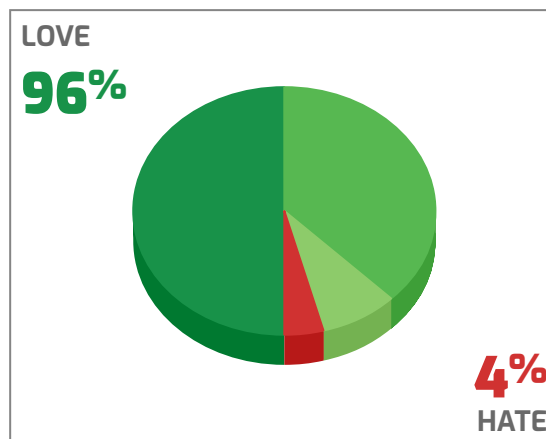
Importance to Professional Success

How important is Inflectra SpiraTeam to your current professional success?



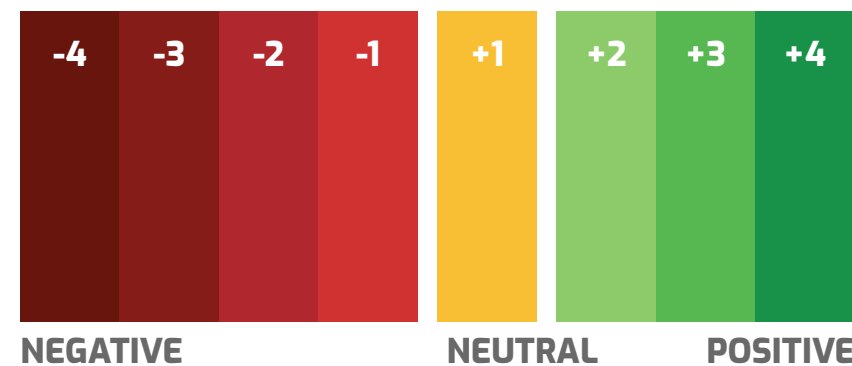
Strength of Emotional Connection

Overall, describe the strength of your emotional connection to Inflectra SpiraTeam



B2B purchasing decisions not only rely on data and facts, but also gut instinct and emotional inputs. A vendors' Emotional Footprint can influence whether a client chooses to do business with the organization. The information displayed below represents the emotional sentiment held by end users of the software based on their experience with the vendor. Responses are captured on an eight-point scale.

EMOTIONAL SPECTRUM SCALE



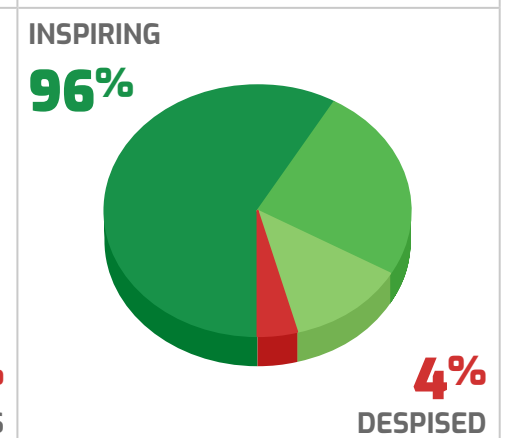
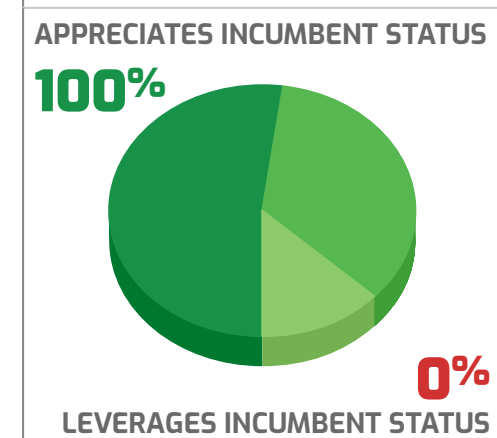
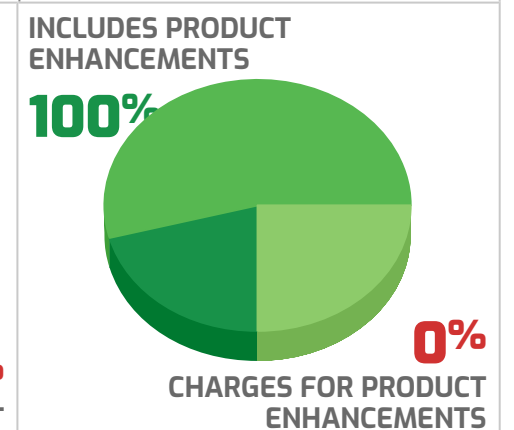
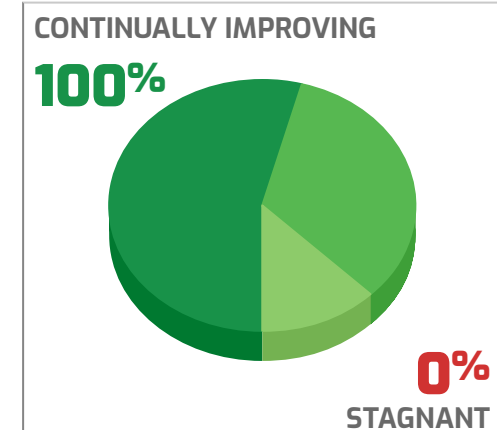
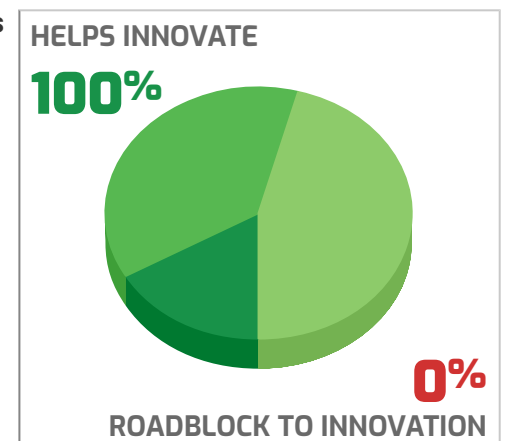
% - % = NET EMOTIONAL FOOTPRINT
POSITIVE NEGATIVE

NET EMOTIONAL FOOTPRINT **+97**

Strategy and Innovation

A score ranging from minus 4 to plus 4 is applied to each individual's emotional reaction to each question.

As a customer, please share your feelings across Inflectra SpiraTeam's Strategy and Innovation





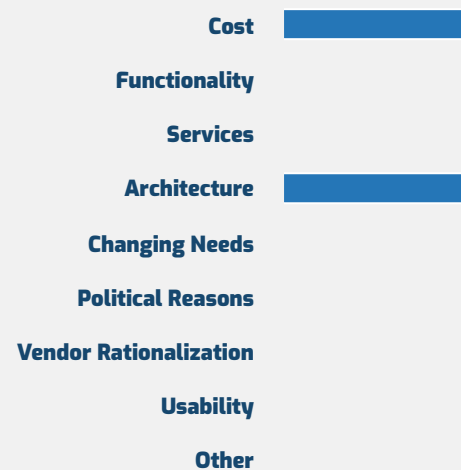
Joining Inflectra SpiraTeam

See why clients left which previous vendors for Inflectra SpiraTeam and their average increase or decrease in satisfaction with that move. Determine if your reasons for selecting match the most common ones, and predict your own change in satisfaction by looking at your peers.

**2 PEOPLE
HAVE LEFT**



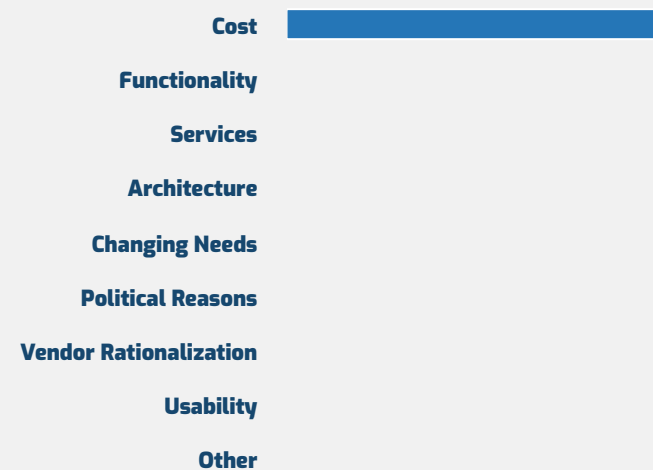
PRIMARY REASON FOR LEAVING



**1 PERSON
HAS LEFT**



PRIMARY REASON FOR LEAVING



50%

MORE SATISFIED WITH

0%

MORE SATISFIED WITH



3 people are 33% more satisfied with Inflectra SpiraTeam over their previous vendor on average

Market Size Comparison

Most products aren't well-suited for businesses of all shapes and sizes. See which market segment Inflectra SpiraTeam fits best. "Small" businesses range from 1 to 500 employees, "Medium" businesses range from 501 to 5,000 employees, and "Large" businesses have more than 5,000 employees.

	SMALL	MEDIUM	LARGE
NET PROMOTER	<p>+80 NET PROMOTER SCORE</p> <p>Promoters 80%</p> <p>Passives 20%</p> <p>Detractors 0%</p>	<p>+71 NET PROMOTER SCORE</p> <p>Promoters 71%</p> <p>Passives 29%</p> <p>Detractors 0%</p>	<p>+100 NET PROMOTER SCORE</p> <p>Promoters 100%</p> <p>Passives 0%</p> <p>Detractors 0%</p>
CAPABILITY SATISFACTION	<p>Delighted 71%</p> <p>Highly Satisfied 25%</p> <p>Almost Satisfied 4%</p> <p>Disappointed 0%</p>	<p>Delighted 64%</p> <p>Highly Satisfied 35%</p> <p>Almost Satisfied 1%</p> <p>Disappointed 0%</p>	<p>Delighted 73%</p> <p>Highly Satisfied 24%</p> <p>Almost Satisfied 3%</p> <p>Disappointed 0%</p>
FEATURE SATISFACTION	<p>Delighted 72%</p> <p>Highly Satisfied 21%</p> <p>Almost Satisfied 7%</p> <p>Disappointed 0%</p>	<p>Delighted 64%</p> <p>Highly Satisfied 30%</p> <p>Almost Satisfied 6%</p> <p>Disappointed 0%</p>	<p>Delighted 69%</p> <p>Highly Satisfied 27%</p> <p>Almost Satisfied 4%</p> <p>Disappointed 0%</p>
IMPLEMENTATION SATISFACTION	<p>Delighted 80%</p> <p>Highly Satisfied 10%</p> <p>Almost Satisfied 10%</p> <p>Disappointed 0%</p>	<p>Delighted 71%</p> <p>Highly Satisfied 29%</p> <p>Almost Satisfied 0%</p> <p>Disappointed 0%</p>	<p>Delighted 86%</p> <p>Highly Satisfied 14%</p> <p>Almost Satisfied 0%</p> <p>Disappointed 0%</p>
COST SATISFACTION	<p>Delighted 70%</p> <p>Highly Satisfied 20%</p> <p>Almost Satisfied 10%</p> <p>Disappointed 0%</p>	<p>Delighted 57%</p> <p>Highly Satisfied 29%</p> <p>Almost Satisfied 14%</p> <p>Disappointed 0%</p>	<p>Delighted 100%</p> <p>Highly Satisfied 0%</p> <p>Almost Satisfied 0%</p> <p>Disappointed 0%</p>
ORG FIT	<p>1: COST 2: EXISTING PERSONAL RELATIONSHIP 3: PREVIOUSLY INSTALLED PRODUCT OR VENDOR</p>	<p>1: COST 2: EXISTING PERSONAL RELATIONSHIP 3: PREVIOUSLY INSTALLED PRODUCT OR VENDOR</p>	<p>1: COST 2: PREVIOUSLY INSTALLED PRODUCT OR VENDOR 3: EXISTING PERSONAL RELATIONSHIP</p>
IMPORTANCE	<p>CAP 36% COST FEAT 4% 27% ORG 33%</p>	<p>CAP 49% COST FEAT 5% 25% ORG 21%</p>	<p>CAP 39% COST FEAT 4% 26% ORG 31%</p>
PLAN TO RENEW	<p>100%</p>	<p>100%</p>	<p>100%</p>

BEST FIT

Multi-Category Overview

Inflectra SpiraTeam

Requirements Management

The composite satisfaction score (Composite Score) is an average of four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likelihood to Recommend.

CATEGORY	COMPOSITE SCORE	LIKELINESS TO RECOMMEND	PLAN TO RENEW	COST SATISFACTION
<p>REQUIREMENTS MANAGEMENT Scorecard Category</p> <p>The Requirements Management category covers tools that are leveraged to support the process of gathering, analyzing, refining, and prioritizing product requirements and the subsequent planning for their delivery. A requirement represents a condition or capability that the given system/application must conform to.</p>	9.2 _{/10}	90%	100%	92%
<p>APPLICATION LIFECYCLE MANAGEMENT</p> <p>Application lifecycle management (ALM) is the product lifecycle management (governance, development, and maintenance) of computer programs. It encompasses requirements management, software architecture, computer programming, software testing, software maintenance, change management, continuous integration, project management, and release management.</p>	8.9 _{/10}	91%	99%	88%
<p>SOFTWARE TESTING TOOLS</p> <p>Test management helps product delivery teams design, manage and coordinate testing and quality assurance activities among business and IT testers. This solution encompasses test planning, orchestrating the automation and execution of testing initiatives and resources, analysis and reporting of test results, and alignment of features to quality standards.</p>	8.6 _{/10}	90%	100%	86%